

Cody Dixon

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SUMMARY

Sales professional searching for a position in a competitive sales environment. Experience includes selling in the medical field, electronics equipment and food service industries.

EXPERIENCE

AstraZeneca Pharmaceuticals, Reno, Nevada 2016 - 2017
Diabetes Sales Specialist

- Using effective selling skills, persuaded targeted doctors to prescribe selected products
- Identify competitive advantage by monitoring and analyzing data and market conditions

Vivint Smart Home Pro, Houston Texas 2016
Sales Representative

- Door to Door salesmen of home security and smart home equipment
- In charge of daily meeting structure and schedule

Boise State University, Boise Idaho 2015
Peer Academic Advisor

- Provided academic advise to students regarding study habits and general academic disciplines
- Assisted students in setting up four year graduation plans, along with miscellaneous projects

Boise State University, Boise Idaho 2011
Gymnastics Recreation Advisor

- Delivered gymnastic based skilled instructions to children aged 5-12 years old
- Developed lesson plans to ensure students were exposed to and learned advanced motor skills

McDonalds, Boise Idaho 2010 - 2011
Store Associate

- Cook/Cashier

- Janitorial duties

In N Out Burger, Rancho Cucamonga
Store Associate

2009 - 2010

- Cook/Cashier
- Janitorial duties

EDUCATION

Bachelor of Science, Boise State University, Boise, Idaho **2015**
Social Sciences with an emphasis in psychology and sociology

Attended Boise State as a student athlete, starting as a walk-on and earning an athletic scholarship after one year competing for the Broncos as a wrestler.

Became a four year starter and finished at Boise state as a team captain.

VOLUNTEER/HONORS

Make A Wish

Boys And Girls Club

Corpus Christi

Flight For Kids Event

Bronco Scholar Award Recipient

Boise State Wrestling Captain